

## **The UPS Store, Inc. Veterans Franchise Promotion Program Guidelines**

- Veterans must provide proof of honorable military discharge (DD214)
- Franchise fee will be waived for new The UPS Store® locations
- Veteran prospect must be first-time franchisee of The UPS Store network
- Franchise fee will be waived for first ten veterans to submit a complete buyer's application packet and initial application fee (IAF) of \$3,750 to The UPS Store Sales Department between Tuesday , May 12, 2020 and Wednesday, November 11, 2020.\* The UPS Store Sales department will record date of application immediately upon receipt.
- Initial application fee of \$3,750 will be applied toward initial start-up costs
- If veteran prospect submits letter of intent and initial application fee but does not meet financial qualifications set forth by The UPS Store, Inc. and opts to purchase an existing location or intentionally cancels funding, his/her position will be granted to subsequent veteran prospect
- Veteran franchisee prospect must be majority center owner at 51 percent or greater
- Veterans approved to be awarded The UPS Store franchise license must complete booking process prior to November 11, 2021.

\* A Buyer's application packet includes Letter of Intent (LOI), Personal Financial Statement (PFS) financial verification documents, honorable discharge letter (DD214)

We reserve the right to modify or discontinue the Program at any time, for any reason. This Program is void where prohibited by law. This information is not an offer of a franchise. Any franchise offer is made only after a Franchise Disclosure Document has been provided.