

## **Mission: Veteran Entrepreneurship**

### **Veterans Franchise Give-Away Program Guidelines**

Under an incentive program for 2021, the Initial Franchise Fee will be waived in its entirety for the first 10 Veterans who commit to develop a new The UPS Store® Traditional Center and submit a complete application packet along with the Initial Application Fee (for a Center under the VetFran Program).

- Only Veterans who are first-time purchasers of The UPS Store Center franchises are eligible for this 2021 incentive program.
- The Veteran's application package must include the signed letter of intent (LOI), a personal financial statement, other financial verification documents, and an honorable discharge letter (DD214) and initial application fee (IAF) of \$3,750.
- Applications will be accepted for this incentive program from the issuance date of The UPS Store franchise disclosure document starting Friday, May 7, 2021 through Thursday November 11, 2021 (Veterans Day). The UPS Store Sales department will record date of application immediately upon receipt.
- To qualify for this incentive program, the Veteran must own at least a 51% interest in the franchise and meet the other guidelines issued for the incentive program (including financial qualifications and booking process deadlines).
- Initial application fee of \$3,750 will be applied toward initial start-up costs
- If veteran prospect submits letter of intent and initial application fee but does not meet financial qualifications set forth by The UPS Store, Inc., opts to purchase an existing location or intentionally cancels funding, his/her position will be granted to subsequent veteran prospect.

We reserve the right to modify or discontinue the Program at any time, for any reason. This Program is void where prohibited by law. This information is not an offer of a franchise. Any franchise offer is made only after a Franchise Disclosure Document has been provided.

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